

Table VIII-6. Estimated Total Annualized Non-Recurring Fixed Cost to Comply with Phase III Standards

Code	Category	Proposed Limit	# Products Non-compliant (A)	Estimated Annual Cost to Reformulate Per Product (in thousands of dollars per year)		Estimated Annual Cost to Reformulate All Non-Compliant Products (in thousands of dollars per year)		
				Low (B1)	High (B2)	Low (A x B1)	High (A x B2)	
Automotive Care								
200b	Automotive Rubbing/Polishing (all forms)	15%	67	1.4	17	91	1,171	
210a	Automotive Wax, Polish, Sealant, Glaze (semi&all other)	15%	139	1.4	17	189	2,420	
210b	Automotive Wax, Polish, Sealant, Glaze (hard paste)	45%	17	1.4	17	23	290	
210c	Automotive Wax, Polish, Sealant, Glaze (instant detailer)	3%	20	1.4	17	27	346	
215	Bug & Tar Remover	40%	85	1.4	17	116	1,482	
620 (T1)	Multi-Purpose Lubricant (excl. solid/semisolid), Tier1	60%	67	1.4	17	91	1,168	
620 (T2)	Multi-Purpose Lubricant (excl. solid/semisolid), Tier2	45%	15	1.4	17	20	259	
650 (T1)	Penetrant (excl. solid/semisolid), Tier1	60%	64	1.4	17	87	1,111	
650 (T2)	Penetrant (excl. solid/semisolid), Tier2	45%	11	1.4	17	15	191	
225a	Rubber & Vinyl Protectant (aerosol)	10%	36	1.4	17	48	617	
225b	Rubber & Vinyl Protectant (non-aerosol)	3%	54	1.4	17	74	946	
640	Silicone-based Multi-Purp. Lubricant (excl. solid/semi)	60%	72	1.4	17	97	1,243	
230	Undercoating (aerosol)	40%	28	1.4	17	37	479	
			SUM =	675		914	11,724	
Household Care								
505a	Carpet & Upholstery Cleaner (aerosol)	7%	35	1.9	19	66	662	
505b	Carpet & Upholstery Cleaner (non-aerosol, dilutable)	0.10%	222	1.9	19	423	4,235	
505c	Carpet & Upholstery Cleaner (non-aerosol, RTU)	2.50%	6	1.9	19	12	119	
520	Floor Wax Stripper (non-aerosol)	3%	130	1.9	19	249	2,488	
800a	General Purpose Degreaser (aerosol)	50%	60	1.9	19	114	1,139	
800b	General Purpose Degreaser (non-aerosol)	10%	109	1.9	19	209	2,089	
535	Metal Polish or Cleaner	30%	34	1.9	19	64	642	
840 (T1)	Paint Remover or Stripper, Tier1	65%	58	1.9	19	110	1,098	
840 (T2)	Paint Remover or Stripper, Tier2	50%	45	1.9	19	86	863	
545a	Spot Remover (aerosol)	25%	100	1.9	19	191	1,910	
545b	Spot Remover (non-aerosol)	8%	91	1.9	19	174	1,738	
			SUM =	889		1,698	16,984	
Personal Care								
770	Hair Shine	55%	13	1.6	14	21	191	
430 (T1)	Heavy Duty Hand Cleaner or Soap, Tier1	10%	146	1.6	14	228	2,106	
430 (T2)	Heavy Duty Hand Cleaner or Soap, Tier2	5%	27	1.6	14	42	385	
			SUM =	186		291	2,682	
Pesticides								
300	Non-Selective Terrestrial Herbicide	3.00%	71	2.1	19	148	1,360	
320	Wasp and Hornet Insecticide	40.00%	29	2.1	19	60	546	
			SUM =	100		208	1,906	
Grand Annual Total (in total dollars)							\$3,111,610	\$33,295,928