

All the Best  
from

**A-Z**



**BUS SALES, INC.**

*An employee owned company*

**COLTON**

1900 S River side Ave

Colton California 92324

(951) 781-7188

FAX (951) 781-4905

**SACRAMENTO**

3418 52nd Avenue

Sacramento California 95823

(916) 391-1092

FAX (916) 391-1093

[www.a-zbus.com](http://www.a-zbus.com)

November 21, 2006

Mr Erik Lee  
Director of Business Services  
Waterford Unified School District  
12420 Bentley Street  
Waterford, Ca 95386

RE: Bid / "Purchase of (1) or More New 62, 39, 54, 25, 22,  
Passenger School Buses that meet of exceed all Federal and  
State of California specifications "

Dear Mr. Lee;

A-Z Bus Sales, Inc. is pleased to offer an extension for the contract of  
This bid from December 31, 2006 to December 31, 2007 with the  
Following price changes:

**Specification:**

2006 (or) Newer Blue Bird BBCV Conventional School Bus  
With a base price increase of \$ 85,208.00 ea + sales tax

**Addendum - Model Change:**

- Pg. 2 (Engine) Cat C7 – 190HP/520 lb ft torque  
Ultra Low Sulphur Diesel will be provided.  
Standard diesel engines are not longer available from the  
engine manufacturer.
- Pg. 2 (Instruments & Gauges) Switch panel light switch will  
be provided as standard equipment.
- Pg. 4 (Insulation) Sound deadening spray will be provided  
as standard equipment.
- Pg. 5 (Passenger seats) Brown upholstery will be provided as  
standard ILO Gray upholstery.
- Pg. 5 (Safety Equipment) 2-way radio “Pre-wire” (only) will  
be provided as standard equipment.
- Pg. 6 (Warranty) 5 year/Unlimited miles will be provided as  
Allison transmission standard warranty.

**Optional Equipment - Page 6-10:**

- 2.) Engine, Caterpillar C7, 230 HP/540 lb ft torque  
Delete option. No longer available from manufacturer.
- 4.) Transmission, Allison 3000 PTS ILO Std  
Requires engine option 3.) or 62.)
- 25.) Acoustic headlining full length  
Replace cost of \$ 518.00 with Add \$ 653.00.
- 26.) Sound deadening spray  
Replace cost of \$ 46.00 with provided as standard at no  
additional cost.

**BBCV 54 passenger continued.....**

- 27.) 16 Ga. Extended side panels ILO 20 Ga.  
Replace cost of \$ 250.00 with Add \$ 879.00.
- 28.) 255/70R tires ILO 11R tires  
Replace cost of \$ 42.00 with Deduct (\$211.00)
- 42b.) Bostrom Routemaster air driver seat  
Replace cost of \$ 121.00 with Add \$ 242.00.
- 42c.) Bostrom Routemaster manual drivers seat  
Replace cost of \$ No Charge with \$ 113.00
- 43.) Proform II Fireblock upholstery  
Replace cost of \$ 617.00 with included as Std equipment.
- 44.) Brown upholstery will be provided as standard equipment  
Black/Blue/Burgundy/ Green/Gray upholstery can be  
selected at no additional cost.
- 46.) Flip seat ILO barrier @ SED  
Replace cost of TBD with Add \$ 992.00.
- 49.) 3M reflective tape sides and rear of bus in addition to Std  
Replace 3M with Reflexite brand.
- 50a.) through 50e.) LED Light package including:  
Directional lights, Sides, Front & Rear  
Brake/tail lights, Backup lights, Clearance/marker lights  
Replace separate costs with Package price of Add \$ 799.00.
- 55a ) and 55b ) Blue Bird "Comfort Aire" Freeblow  
Requires standard Air or Option 34.) Electric entrance door.

**BBCV 54 passenger continued.....**

- 58.) Wheelbase options;
  - 58a.) 189" WB / 2311 body – Replace cost of Deduct (\$ 5,313.00) with Deduct (\$ 3,027.00).
  - 58b.) 217" WB / 2610 body – Replace cost of Deduct (\$ 3,709.00) with Deduct (\$ 2,362.00).
  - 58c.) 238" WB / 2807 body – Replace cost of Deduct (\$ 3,165.00) with Deduct (\$ 2,080.00).
  - 58d.) 252" WB / 3011 body – Replace cost of Deduct (\$ 1,890.00) with Deduct (\$ 1,382.00).
  - 58a.) 273" WB / 3303 body – Replace cost of Deduct (\$ 676.00) with Deduct (\$ 753.00).
- 60.) Monthly rental/least option  
Delete this option/no longer available.

\*All other options for this body model to stay the same.

Should you have any questions or concerns, please feel free to call me.  
We look forward to continuing the excellent relationship we maintain  
With the District.

Respectfully submitted,



Jim Reynolds  
President  
A-Z Bus Sales, Inc.

Board Approved: VOTE 5-0.  
Accepted J. Reynolds BUSINESS MGR. Date DEC 14, 2006  
(Signature)